
Nirvanix Joins with Arkeia to Offer Backup Protection Across the Cloud

Scalable Data Protection Combined with Secure Globally Distributed Storage – Reduces Costs by 80-90% and Enables Data Replication on up to 3 Continents

San Diego, Calif., November 11, 2008 – Nirvanix, the premier “Cloud Storage” platform provider, and Arkeia Software, the leading provider of powerful, innovative data protection software, today announced that they have partnered to deliver backup protection of business-critical data to the secure, scalable Nirvanix Storage Delivery Network™ (SDN). The first of its kind solution utilizes the Arkeia Network Backup software solution and the Nirvanix CloudNAS™, a software application that turns any server into a virtual NAS gateway to the cloud, to provide unlimited, cost effective storage for long term retention of backups and archives.

Combining Arkeia Network Backup, an enterprise-ready network backup solution with Nirvanix’s CloudNAS, organizations gain ready access to powerful data protection via secure, scalable storage at 80-90% cost savings over traditional storage solutions. Additionally, the joint solution safeguards a company’s digital assets with the ability to automatically replicate data for high availability and for high performance on up to 3 of Nirvanix’s globally distributed storage nodes.

“Arkeia Network Backup provides seamless support for backup to tape, disk and virtual tape libraries,” said Dave Elliott, GM of Americas and Asia of Arkeia Software. “By adding support for the Nirvanix CloudNAS, companies can realize the significant benefits of cloud storage while leveraging a proven enterprise backup solution in Arkeia Network Backup.”

The joint solution’s federated architecture facilitates global backup policies and provides comprehensive control of remote office data. It offers enhanced secure data transfers to any of Nirvanix’s globally distributed storage nodes using integrated AES 256-bit encryption and SSL transfer. Through seamless integration between the companies’ technologies, customers benefit from a fast, secure and easy way to gain access to the benefits of enterprise-grade cloud storage.

“Our partnership with Arkeia brings enhanced data protection solutions to organizations looking to add globally distributed backup and restore functionality without compromising performance and security at a much lower price than expanding and managing existing storage infrastructure,” said Patrick Harr, Chief Executive Officer of Nirvanix. “Every organization regardless of size has resource and capital constraints. By leveraging the economic benefits of Nirvanix cloud storage combined with Arkeia’s scalable data protection software companies can now reduce their capital expenditures and stop worrying about storing their long term backups and archives.”

For more information on the solution including a video tutorial that shows how easy it is to mount the Nirvanix CloudNAS as a VTL target via Arkeia Network Backup visit www.nirvanix.com/arkeia.



Arkeia Software
1808 Aston Avenue
Carlsbad, CA 92008
+ 1 760 431 1319
www.arkeia.com

About The Storage Delivery Network

Nirvanix has built a global cluster of storage nodes collectively referred to as the Storage Delivery Network (SDN), powered by the Nirvanix Internet Media File System (IMFS). The SDN intelligently stores, delivers and processes storage requests in the best network location, providing the best user experience in the marketplace. With the ability to store multiple file copies in multiple geographic nodes, the SDN enables unparalleled data availability for developers, businesses and enterprises.

By using the Nirvanix SDN versus alternatives such as adding network storage systems or using first generation online storage platforms, businesses are guaranteed a shorter time-to-market, 80% savings over building their own storage operations, and also benefit from better flexibility and control for their operations.

About Nirvanix

Nirvanix is the premier global "Cloud Storage" platform provider. Headquartered in San Diego, California, Nirvanix is privately held and has raised more than \$18 million in funding from world-class investors including Intel Capital. Nirvanix customers include Fortune 50, media and entertainment and leading Web 2.0 customers. For more information about the company and its services, visit www.nirvanix.com.

About Arkeia Software

Arkeia Software provides federated data protection software and appliances for networked storage. Delivering solutions for mid-sized enterprises and multi-site organizations, Arkeia Software protects more than 100,000 networks for 5,000 customers in 50 countries. The Arkeia EdgeFort appliance, award-winning Arkeia Network Backup software, and Arkeia Options are delivered through a global network of distributors and value-added reseller partners.

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Arkeia Software Contact

Britton Spagnuolo
Communications Manager
+1.760.431.1319
bspagnuolo@arkeia.com

Nirvanix Contact

Adrian J. Herrera
Director, Marketing
+1.619.764.5650 ext. 306
adrian.herrera@nirvanix.com